

# Capital Four Opens German Office

Stockholm (HedgeNordic) – Soon after announcing its expansion plans into the United States, Copenhagen-based sub-investment credit manager Capital Four is turning its focus on the German market. Capital Four has announced plans to enhance its focus on the German market by establishing a local office near Frankfurt and appointing Jan Albers as Head of Client Relations for Germany and Austria.

Jan Albers will assume responsibility for growing Capital Four's presence in the region among institutional investors and servicing existing clients. Albers is joining Capital Four from Nordea, where he most recently served as Head of Institutional Distribution in Germany for its asset management arm. For about sixteen years, he was responsible for building an asset base among institutional investors as Head of German Institutional Sales for Nordea Investment Management. Before joining Nordea in early 2005, Albers worked in Institutional Sales at Baring Asset Management.

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"We are very excited to increase our footprint among leading German investors, which always has been a backbone of our investor base," Sandro Näf, Capital Four's CEO and co-founder, says in a press release. "Since inception, we have built a strong network. We launched our first mandate with a German pension fund eleven years ago and have today more than €2bn Assets under Management across mandates and funds," he continues. "Additionally, with the launch of our Senior Lending Private Debt Fund, we have been able to attract new key investors among German insurance companies and pension funds, which will be an important segment for us going forward."

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"With Jan Albers, we have found a senior business developer with an impressive track record and a strong network and understanding of the German institutional market," Jakob Gammelgaard, Head of Business Development at Capital Four, comments on the new appointment. "We have been working closely with Jan during his time at Nordea and are certain that our German investors will benefit from having local representation."

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Jan Albers, meanwhile, says that "credit has become the core income generating asset class in institutional investor portfolios, but credit investing is not easy." According to Albers, "Investors need reliable partners. Having worked with Capital Four for the past 14 years, I have always been impressed by their dedication to the asset class, their continuous investment into their capabilities and their deep sense of responsibility towards their clients." Albers goes on to say that "I strongly believe Capital Four will be a great partner to many more institutional investors in Germany and in

Austria and I look forward to working with them.”